



President

Stock Exchange of Thailand

13 August 2025

Dear Sir,

Explanation and Analysis of Financial Statements for the First Quarter Ended 30 June 2025

Thai Rung Union Car Public Company Limited hereby submits the audited consolidated financial statements for the second quarter of the year 2025, ending on June 30, 2025, of Thai Rung Union Car Public Company Limited and its subsidiaries ("the Company"). These financial statements have been audited by a certified auditor and have been approved by the Company's Board of Directors. The report is submitted to the Stock Exchange of Thailand for public disclosure to inform investors.

General overview of the Thai automotive industry

Unit: vehicles	Q.2			Q.1-Q.2		
	2025	2024	Change	2025	2024	Change
Production	373,659	347,117	8%	724,715	761,240	-5%
Domestic sales	149,501	144,271	4%	302,694	308,027	-2%
Export sales	234,886	248,515	-5%	459,357	519,040	-11%

In the second quarter of 2025, Thailand produced 373,659 vehicles and sold 149,501 vehicles domestically, which represents an increase of 8% and 4% respectively compared to the same period last year, driven by higher production and sales of electric vehicles. However, exports to foreign markets totaled 234,886 units, a decrease of 5%, due to the volatile global economic situation and the U.S. import tariff policies. For the first six months of 2025, the cumulative production of vehicles decreased by 5%, domestic sales dropped by 2%, and exports fell by 11%..

For the year 2025, the Federation of Thai Industries (FTI) has revised its vehicle production target down from 1.5 million units to 1.45 million units (-3%), with the reduction mainly in the export production target, which has been lowered to 950,000 units. This adjustment is due to the U.S. customs tariff measures, which have led to reduced purchasing power and vehicle sales in partner countries. However, the domestic production target remains unchanged at 500,000 units.

Company results

The management would like to provide an explanation of the operations for the second quarter of 2025, ending June 30, 2025, compared to the second quarter of 2024, ending June 30, 2024, as well as the financial position as of June 30, 2025, compared to December 31, 2024, to accompany the reading of the consolidated financial statements.

Consolidated Income Statement for the Period ended 30 June 2025

THB millions		Q2'2025	Q2'2024	Change	
Item					
1.1	Operating revenues	466.5	520.4	(53.8)	(10%)
	Other income	59.5	40.8	18.7	46%
	Total revenues	526.0	561.1	(35.1)	(6%)
	Cost of sales & services	399.6	443.8	(44.2)	(10%)
	Selling & administrative expenses	51.3	70.4	(19.2)	(27%)
1.3	Share in profit/(loss) of associates (joint ventures)	12.2	10.3	1.8	18%
1.4	Profit/(loss) before tax	87.2	57.1	30.1	53%
	Income tax income (expense)	7.6	14.9	(7.3)	(49%)
	Net profit/(loss)	79.6	42.3	37.4	88.5%

THB millions		Q2'2025	Q2'2024	Change	
Item					
Distribution of consolidated profit/(loss)					
Attribution to owners of the parent company		79.0	42.5	36.6	86%
Attribution to non-controlling interests		0.61	(0.22)	0.83	376%

1. Overview of Results for the Year

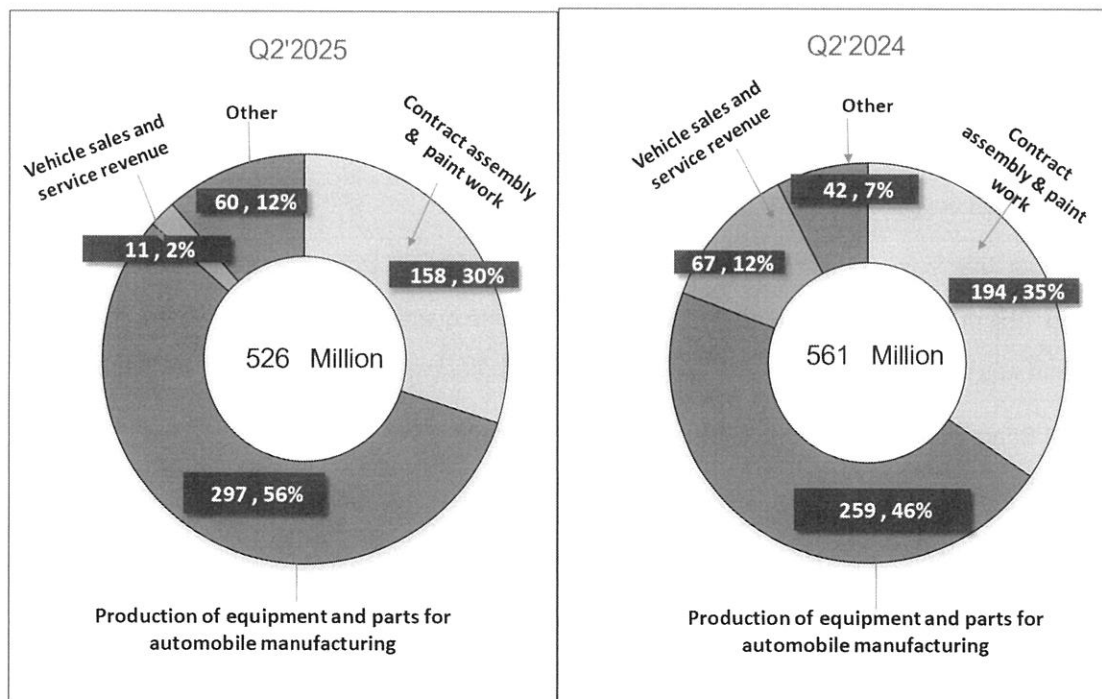
The Company operates as a manufacturer and distributor in the automotive industry. The Company's consolidated financial performance, compared to the previous year, is as follows:

1.1 Consolidated Revenues

In the second quarter of 2025, the Company generated total revenue from operations, excluding the share of profit from associates, amounting to 526 million baht. This represents a decrease of 35 million baht or 6% compared to the same period last year.

Operating revenues by type of business

Q2'2025 / Q2'2024 = -35, -6%



Note: Total income includes operating income and other income. (Excluding profit sharing from associated companies)

General overview of the Thai automotive industry

- Revenue from the manufacturing of automotive parts and components (including revenue from subcontracted part production, molds, and jigs & fixtures) totaled THB 297 million, accounting for 56% of total revenue, which represents an increase of THB 38 million or 15% compared to the same quarter of the previous year. The increase was primarily due to higher order volumes from automotive parts customers and the commencement of new projects.
- Revenue from contract assembly and other automotive-related services totaled 158 million baht, accounting for 30% of total revenue. This represents a decrease of 36 million baht or 19% compared to the same quarter of the previous year. The decline was due to a reduction in order volumes from the automotive and agricultural machinery industries, with some customers choosing to manufacture in-house or adjusting their production plans.
- Revenue from car sales and service center fees totaled 11 million baht, accounting for 2% of total revenue, representing a decrease of 55 million baht or 83% compared to the same quarter last year. This decline was due to a drop in car exports and the impact of electric vehicle (EV) imports by manufacturers, as well as stricter loan approval criteria by financial institutions resulting from higher household debt.
- Other income amounted to 60 million baht, or 12% of total revenue, representing an increase of 18 million baht or 43% compared to the same quarter last year. This increase was mainly due to a tax refund from government agencies under tax incentive measures, the recognition of unrealized gains from equity instrument valuation, and other miscellaneous income.

1.2 Cost of sales and service

In Q2/2025, the Company recorded cost of sales and services totaling THB 399 million, representing 85.7% of total revenue, compared to 85.3% in the same quarter last year an increase of 0.4%. The rise was due to lower revenue, the presence of certain fixed costs, and variations in the product mix. however, the Company continues to actively manage both variable and fixed costs, implementing cost-reduction measures and continuously working to improve production efficiency.

1.3 Selling and administrative expenses

In Q2/2025, the Company incurred total selling and administrative expenses of 51 million baht, representing 10% of total revenue, compared to 13% in the same quarter of the previous year a decrease of 3%. This reduction was due to the Company's improved efficiency in controlling selling and administrative expenses.

1.4 Share of profit/(loss) from investments in associates

In Q2 2025, the Company recorded share of profit from investments in joint ventures of THB 12 million, an increase of THB 2 million or 18% compared to the same quarter last year.

1.5 Net profit/(loss)

In Q2/2025, the Company reported a net profit attributable to the parent company of 79 million baht, an increase of 37 million baht compared to the same quarter last year. This was due to differences in product mix profits and the factors mentioned earlier.

2. Analysis of Consolidated Balance Sheet at 30 June 2025 compared with 31 December 2024 (Bt. Millions)

THB millions ITEM	30-Jun-25	31-Dec-24	Change	%
Total Assets	4,422	4,533	(111)	(2%)
Total Liabilities	499	563	(64)	(11%)
Total Equity	3,923	3,970	(47)	(1%)

2.1 Assets

As of June 30, 2025, total assets amounted to 4,422 million baht, a decrease of 111 million baht from December 31, 2024. The decline was mainly due to dividend payments to shareholders totaling 202 million baht, partially offset by cash received from normal operating debt collections.

1.6

2.2 Liabilities

As of June 30, 2025, total liabilities amounted to 499 million baht, a decrease of 64 million baht from December 31, 2024. The reduction was mainly due to a decrease in trade payables from raw material orders for customer production, partially offset by an increase in corporate income tax payable from the year's operating results.

2.3 Equity

As of June 30, 2025, total shareholders' equity amounted to 3,923 million baht, a decrease of 47 million baht compared to December 31, 2024. The decrease was mainly due to dividend payments of 202 million baht, partially offset by increased operating results for the year, recognition of profit shares from joint ventures, and the issuance of ESOP 2021 common shares.

3. Financial ratio

Financial ratios		Q2'25	Q2'24
Net profit margin	%	15.03%	7.57%
Liquidity ratio	times	5.31	4.63
Debt to Equity Ratio	times	0.13	0.14

Regarding profitability, it can be observed that the net profit margin increased compared to the same quarter last year. This was mainly due to differences in the product mix and improved operating profit.

The Company's overall financial liquidity is in good standing, indicating that it has sufficient liquidity. Current assets exceed current liabilities, enabling the Company to meet its debt obligations effectively.

When considering the company's debt repayment ability, it is evident that the debt-to-equity ratio has decreased. The company faces no significant financial risk.

4. Auditor's Report

The auditor's review of the financial statements resulted in a qualified opinion due to the use of management-prepared financial statements of joint ventures that have not yet been reviewed by the joint ventures' auditors. Additionally, one of the joint ventures has a different fiscal year-end.

Trusting this meets your requirements we remain,

Yours faithfully,



Phakkawat Suwanmajo

Company Secretary

